



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 27/2026

(*NEW SEASON TEAS ONLY)

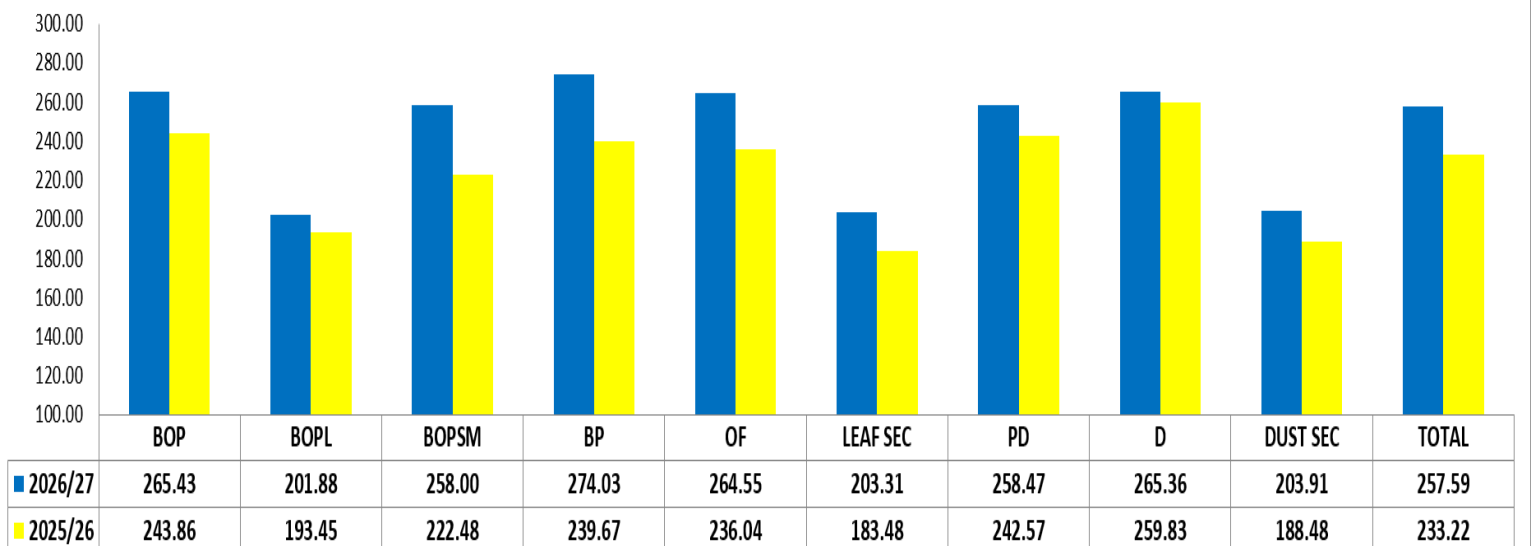
Market Report	
LEAF	DUST
* Market witnessed good demand.	* Market witnessed good demand.
* Best and good liquoring sorts sold irregular and lower following quality.	* Select best liquoring Assams sold around last levels.
* Mediums and plainers followed a similar trend.	* Remainder irregular and easier.

Buying Analysis	
LEAF	DUST
* WI: Mainstay.	* HUL: Operated.
* HUL: Operated.	* WI: Operated.
* TCPL: Selective on plainers.	* TCPL: Selective.
* Internals: Good support.	* Internals: Fair support.
* Exporters: Operated.	

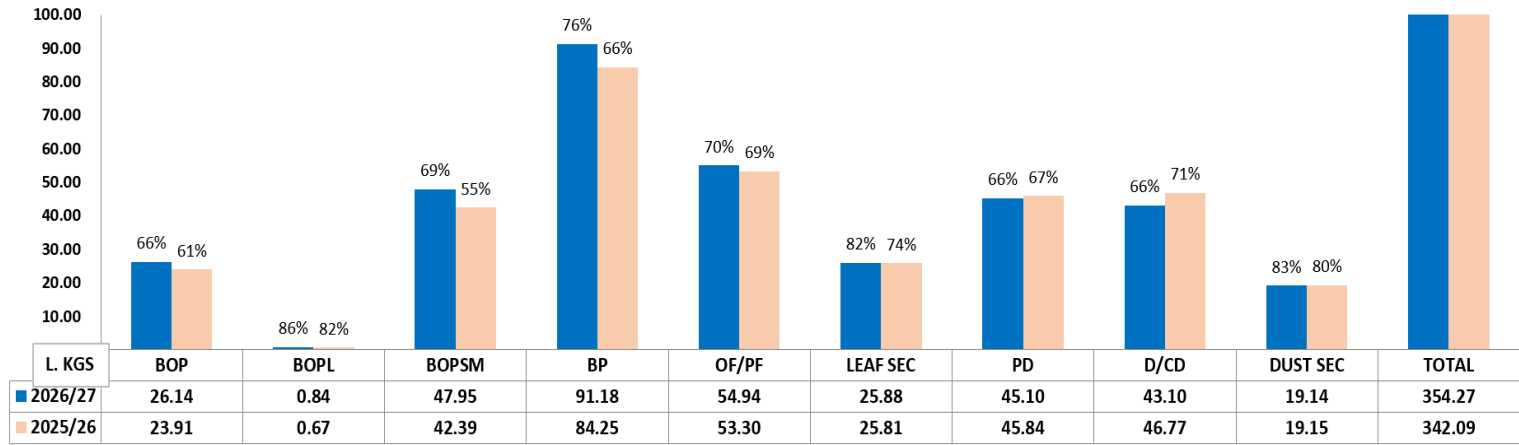
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 27		
	SALE 27	SALE 26	+/-	SALE 27	SALE 26	+/-	SALE 27	SALE 26	+/-	2026/27	2025/26	2024/25
LEAF	262.17	267.71	-5.53	228.47	238.39	-9.92	275.89	267.42	8.48	260.24	229.67	249.61
DUST	253.55	258.40	-4.85	237.41	240.67	-3.26	255.60	253.53	2.07	251.51	240.52	231.82
TOTAL	259.58	264.89	-5.30	231.58	239.16	-7.58	268.17	262.19	5.98	257.59	233.22	243.52

GTAC AUCTION AVERAGES										
SALE		Sale 20	Sale 21	Sale 22	Sale 23	Sale 24	Sale 25	Sale 26	Sale 27	
LEAF	2026/27	250.84	242.10	248.81	248.98	263.00	268.39	267.71	262.17	
	2025/26	204.00	216.59	233.81	238.86	241.28	244.25	238.39	228.47	
DUST	2026/27	250.21	235.98	233.51	230.35	242.60	251.84	258.40	253.55	
	2025/26	215.36	234.85	254.10	249.59	257.87	250.53	240.67	237.41	
TOTAL	2026/27	250.66	240.33	244.58	242.91	256.41	263.11	264.89	259.58	
	2025/26	207.43	222.61	240.44	242.41	246.68	246.20	239.16	231.58	

GTAC Grade Wise Averages Upto Sale 27



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 27



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 27			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	29,93,941	21,90,139	269.13	27%	29,88,180	22,89,480	273.87	23%	2,37,14,513	1,71,11,965	266.58	28%
FANNINGS	11,38,101	7,62,140	264.31	33%	9,99,229	7,33,521	272.86	27%	77,99,924	54,94,205	264.55	30%
LEAF SEC.	3,27,712	2,74,043	200.66	16%	3,17,624	2,77,543	203.21	13%	24,90,496	20,86,455	196.88	16%
LEAF TOTAL	44,59,754	32,26,322	262.17	28%	43,05,033	33,00,544	267.71	23%	3,40,04,933	2,46,92,625	260.24	27%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	18,32,342	11,40,999	263.58	38%	17,37,816	11,74,722	269.06	32%	1,32,95,103	88,20,170	261.83	34%
DUST SEC.	3,03,194	2,44,407	206.74	19%	3,11,595	2,60,659	210.37	16%	23,01,850	19,14,085	203.91	17%
DUST TOTAL	21,35,536	13,85,406	253.55	35%	20,49,411	14,35,382	258.40	30%	1,55,96,952	1,07,34,255	251.51	31%
TOTAL	65,95,290	46,11,728	259.58	30%	63,54,443	47,35,925	264.89	25%	4,96,01,885	3,54,26,880	257.59	29%

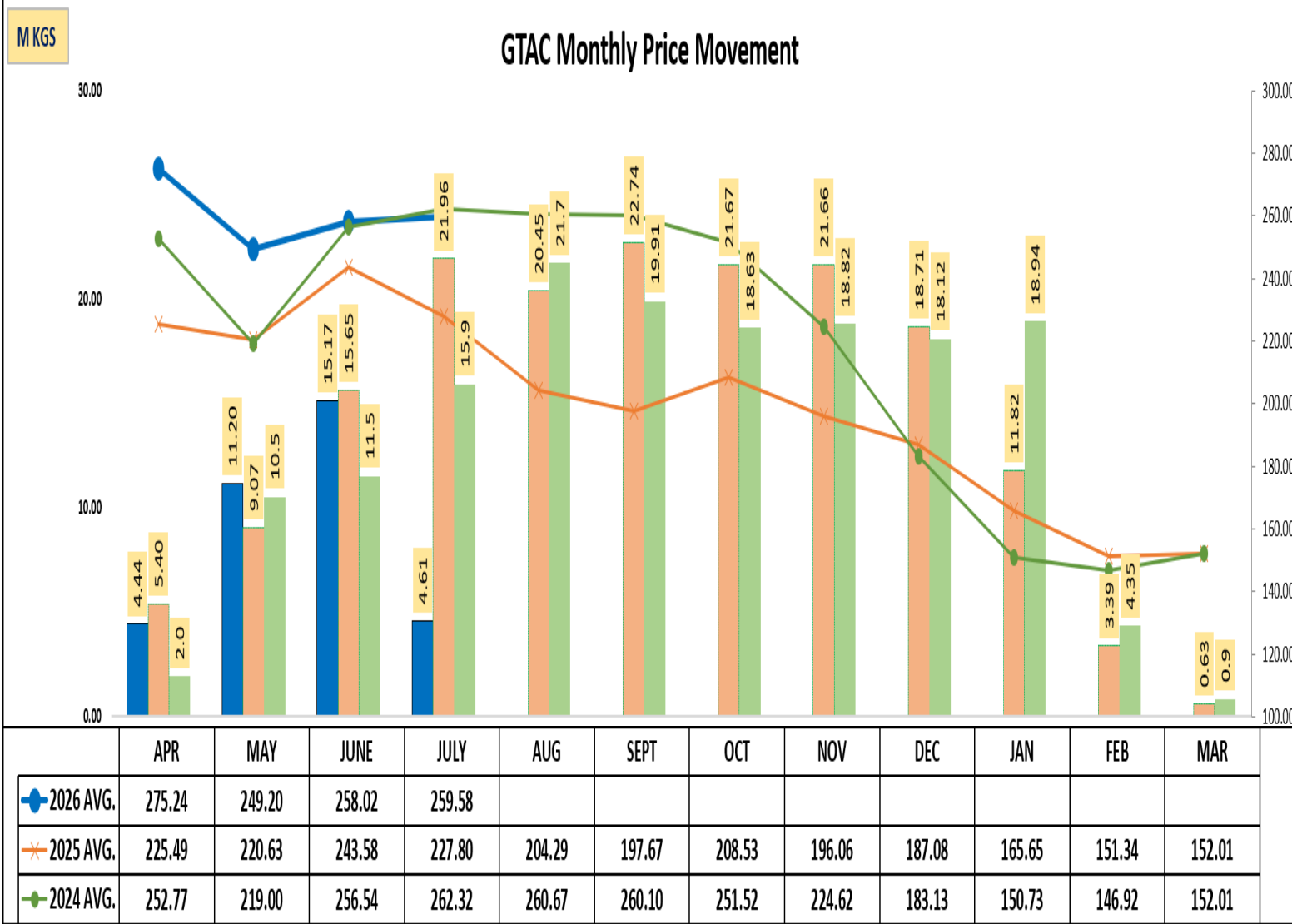
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 27			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	44,59,754	32,26,322	262.17	28%	43,05,033	33,00,544	267.71	23%	3,40,04,933	2,46,92,625	260.24	27%
2025/26	41,51,000	26,72,518	228.47	36%	40,64,058	26,37,538	238.39	35%	3,55,60,164	2,30,33,254	229.67	35%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	21,35,536	13,85,406	253.55	35%	20,49,411	14,35,382	258.40	25840%	1,55,96,952	1,07,34,255	251.51	31%
2025/26	19,89,715	14,27,847	237.41	28%	19,34,948	13,56,911	240.67	30%	1,58,32,226	1,11,75,865	240.52	29%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	65,95,290	46,11,728	259.58	30%	63,54,443	47,35,925	264.89	25%	4,96,01,885	3,54,26,880	257.59	29%
2025/26	61,40,715	41,00,365	231.58	33%	59,99,006	39,94,449	239.16	33%	5,13,92,390	3,42,09,119	233.22	33%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 27			2026/27		UPTO SALE 27		
	SALE 27	SALE 26	2026/27	2025/26	2024/25	SALE 27	SALE 26	2026/27	2025/26	2024/25
BELOW 150	3	3	3	17	17	3	2	3	16	20
BETWEEN 151.00-200.00	21	20	19	26	17	21	20	21	27	23
BETWEEN 201.00-250.00	26	25	27	19	20	32	29	31	15	17
BETWEEN 251.00-300.00	19	17	23	18	18	21	19	20	14	17
BETWEEN 301.00-350.00	20	22	19	15	12	16	22	19	16	13
BETWEEN 351.00-400.00	7	10	7	4	11	3	4	4	8	7
ABOVE 400.00	4	4	3	2	6	4	3	2	4	3

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
28	1,21,607	48,963	1,70,570	1,02,793	43,943	1,46,736	18,814	5,020	23,834
29	1,23,610	50,765	1,74,375	96,215	42,416	1,38,631	27,395	8,349	35,744
30	1,23,572	43,678	1,67,250	1,23,335	51,425	1,74,760	237	-7,747	-7,510
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



* Please note July 2026-27 Price is calculated on SALE 27 Only

GTAC BUYING FOR THE SALE 27											
	LEAF			DUST				TOTAL			
OFFER	44,59,753.8		Kgs	OFFER	21,35,535.7		Kgs	OFFER	65,95,289.5		Kgs
SOLD	32,26,322.0		Kgs	SOLD	13,85,406.0		Kgs	SOLD	46,11,728.0		Kgs
SOLD %	72%			SOLD %	65%			SOLD %	70%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	84,834	171.49	3%	TCPL	53,484	208.40	4%	TCPL	1,38,318	185.76	3%
HUL	2,55,410	263.71	8%	HUL	3,67,948	280.72	27%	HUL	6,23,358	273.75	14%
W.India	12,41,322	283.41	38%	W.India	2,72,147	244.10	20%	W.India	15,13,469	276.34	33%
WI.Pack	1,34,894	340.41	4%	WI.Pack	29,246	345.59	2%	WI.Pack	1,64,140	341.33	4%
N.India	5,84,953	240.43	18%	N.India	1,50,951	264.51	11%	N.India	7,35,904	245.37	16%
NI.Pack	50,812	252.52	2%	NI.Pack	1,57,953	243.77	11%	NI.Pack	2,08,765	245.90	5%
Packeteers	96,381	253.97	3%	Packeteers	51,110	191.45	4%	Packeteers	1,47,491	232.30	3%
C.India	44,941	251.80	1%	C.India	37,310	225.51	3%	C.India	82,251	239.87	2%
Exports	2,27,177	241.00	7%	Exports	22,454	194.12	2%	Exports	2,49,631	236.78	5%
Local	1,35,982	247.29	4%	Local	22,435	219.13	2%	Local	1,58,417	243.30	3%
S.India	13,903	225.66	0%	S.India	1,13,192	232.08	8%	S.India	1,27,095	231.38	3%
Others	3,55,713	240.22	11%	Others	1,07,176	262.37	8%	Others	4,62,889	245.35	10%
TOTAL	32,26,322	262.17	100%	TOTAL	13,85,406	253.55	100%	TOTAL	46,11,728	259.58	100%

GTAC ASSAM BATTING ORDER UPTO SALE 27						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	36,515	532.80	1	37,607	526.01
DECKIAJULI	2	1,13,245	530.70	2	71,265	463.94
HATIMARA	3	57,766	480.67	3	90,628	444.81
HALMARI	4	1,07,467	465.83	4	1,32,167	427.69
DEOHALL	5	1,13,427	430.24	23	1,70,840	351.64
KAMARBUND	6	38,849	416.27	10	29,532	398.87
BANAMALIE	7	48,500	402.51	5	34,620	426.00
HAROOCHARAI	8	28,202	402.45	6	53,494	418.18
LOHPOHIA	9	28,115	393.58	8	20,379	408.28
GELAKEY	10	66,253	386.76	11	64,709	393.43
DUFLATING	11	24,925	384.08	22	46,764	353.17
DOOMNI	12	1,94,909	376.88	13	1,30,996	381.28
DEHA	13	73,331	370.93	20	54,044	355.49
GHILLIDARY	14	34,075	369.87	21	21,617	355.43
BIJLEEJAN	15	1,46,132	363.42	15	1,16,564	368.58
BORSILLAH	16	58,435	362.73	14	98,156	379.72
KHONA	17	43,362	360.35	18	45,010	357.34
BETTYBARI	18	1,92,145	359.36	32	2,14,601	333.85
HIRAJULI	19	27,395	355.86	9	35,076	402.13
CHARAIDEOPREMIUM	20	55,263	352.88	30	72,840	338.95
DHOOOLIE	21	43,805	351.93	24	21,454	345.75
GONESHBARICLONAL	22	73,497	348.45			
BUKHIAL	23	29,022	347.85	41	20,998	322.46
DOOLAHAT	24	60,584	347.40	16	71,790	360.91
SREESIBBARI	25	42,848	346.34	12	48,734	384.93

* Above 20 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 27						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	67,306	554.47	1	75,011	532.40
DECKIAJULI	2	1,13,245	530.70	3	71,265	463.94
GATOONGA	3	64,105	489.98	2	42,646	474.11
HATIMARA	4	57,766	480.67	4	90,628	444.81
HALMARI	5	1,43,659	462.67	5	1,77,611	430.85
DEOHALL	6	1,13,427	430.24	34	1,70,840	351.64
KAMARBUND	7	38,849	416.27	14	29,532	398.87
GHILLIDARY	8	48,775	403.22	30	21,617	355.43
BANAMALIE	9	48,500	402.51	6	34,620	426.00
HAROOCHARAI	10	28,202	402.45	7	53,494	418.18
SALKATHONI	11	56,785	395.94	11	82,439	402.14
KOOMTAI(B)	12	2,72,481	394.00	20	1,21,742	375.21
LOHPOHIA	13	28,115	393.58	9	20,379	408.28
GELAKEY	14	66,253	386.76	15	64,709	393.43
DUFLATING	15	24,925	384.08	31	46,764	353.17
DOOMURDULLUNG	16	1,08,124	384.06	8	75,739	412.60
JAMIRAH	17	21,579	377.87	26	39,510	358.00
DOOMNI	18	1,94,909	376.88	18	1,31,483	380.99
HAJUA	19	97,155	375.00	35	96,958	350.97
DOOLAHAT	20	1,18,482	374.47	13	1,23,899	401.44
SILONIBARI	21	60,785	373.42	17	74,076	382.63
DEHA	22	73,331	370.93	29	54,044	355.49
BORBAM	23	1,41,571	364.19	32	70,422	352.38
BIJLEEJAN	24	1,46,132	363.42	22	1,16,564	368.58
BORSILLAH	25	58,435	362.73	19	98,156	379.72

* Above 20 K

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